

Tyler Copeland 870.450.4089 copelandangusranch@hotmail.com

Katy Kitchell 479.387.6959 katlyn.tunstill@gmail.com

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Dear Arkansas Angus Association Members and Potential Sale Consignors,

The Arkansas Angus Association is excited to begin planning the 2023 Sharing the Success Sale. After a successful first sale as a management team in 2022, we are predicting this to be another great event for Angus breeders in Arkansas. The sale this year will be held <u>December 2, 2023, at I-40 Livestock in Ozark</u>, AR.

2022 was a record year for the Sharing the Success sale, setting a new highest gross. We have big goals ahead for 2023. We ask that you please read over the sale rules and ensure your cattle are meeting all requirements. As in years past, we are requiring parentage for all lots in the sale, fall born calves included. Genomics testing is not required, but encouraged as it is a valuable asset in our breed.

The entry and entry fee deadline is set for Friday, September 15th, 2023. This year you will have three ways of submitting entry forms. You may still submit the physical entry form (via email or physical mail) or, new this year, there is also an online entry form. You can find the link to the online entry from on the Arkansas Angus Association Facebook page or on our website, www.arkangus.org. Entry fee checks are to be mailed to Katy at the address listed on the entry form. Please make entry fee checks payable to the Arkansas Angus Association. For your convenience, I have enclosed an entry form. Last year, we accomplished our goal to make our catalog more eye appealing to potential buyers. After a full re-design, we received numerous compliments on the new look! We would like to encourage consignors to consider professional photos of their consignments to the catalog. If you need helping booking someone, we know of several options to send your way. Please reach out to us, so we can help make this happen for you.

As a reminder, Arkansas Angus Association membership is required to sell at this sale, so I have enclosed the membership application. You are welcome to include the completed form, along with your membership fee, with your entries. If you are not participating in the sale, we still encourage you to ensure your membership is up-to-date and mail your member form and dues to the address on the membership form.

If you have any questions about potential consignments, please do not hesitate to contact us. We are both eager to, once again, use our passion and knowledge of the Angus breed to ensure this year's sale is another successful event. It has been our pleasure to work with many of you the past several years and look forward to continuing that relationship in the future.

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Sincerely,

Katy Tunstill-Kitchell

Tyler Copeland